

Treatment in Place Best Practices

Kim Stanley, Chief Client Advocacy Officer

Treatment In Place (TIP)

Who pays for Treatment In Place?

- **Commercial Payors:**
 - Anthem BCBS – since 2018
 - United Healthcare – since 2024
 - CIGNA (may require contract)
 - Aetna
- **Certain Medicare Advantage Plans**
- **Certain Medicaid and Medicaid MCO Plans**
- **Traditional Medicare does not cover TIP**
- **Some State Balance Billing Laws may require coverage of TIP**
- **Only 9.5% EMS providers bill TNT services (GADCS)**

Treatment In Place (TIP)

Policy Examples



Ambulance Response and Treatment with no Transport is reimbursable when ambulance providers respond to a call and treat the member, but transport is not necessary. All the following criteria must be met:

- Member consents to evaluation and treatment
- After evaluation, medic and member agree there is not a medical emergency
- Member does not desire transport to an emergency department for evaluation
- Member is stable for referral to the member's physician or other community resource
- Member has the ability (mental capacity, transportation resources) to obtain assistance and medically indicated follow-up

ILLINOIS HB2785 (Pending)

- Requires Coverage for:
 - Evaluation without Transport
 - Treatment without Transport
 - Paramedic Intercept Services

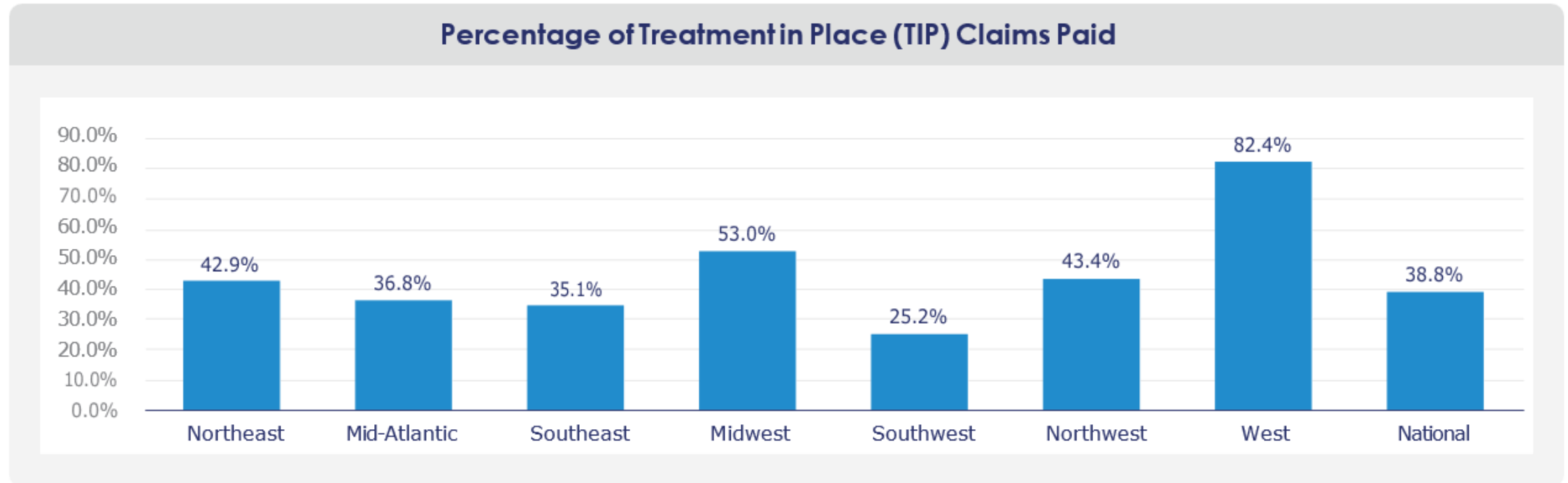
Treatment In Place

Treatment in Place Services – EMSMC Analysis

	Region							National
	Northeast	Mid-Atlantic	Southeast	Midwest	Southwest	Northwest	West	
Services Billed	4,136	44,319	28,639	17,844	13,141	1,808	2,279	112,166
Services Reimbursed	1,775	16,303	10,059	9,466	3,311	784	1,877	43,575
% Reimbursed	42.9%	36.8%	35.1%	53.0%	25.2%	43.4%	82.4%	38.8%
Average Charge	\$471.63	\$253.46	\$212.49	\$396.95	\$594.20	\$890.60	\$2,118.64	\$633.73
Average Reimbursement ¹	\$277.80	\$144.04	\$157.21	\$277.58	\$569.88	\$618.05	\$1,151.14	\$397.59
Revenue ²	\$493,095	\$2,348,284	\$1,581,375	\$2,627,572	\$1,886,873	\$484,551	\$2,160,690	\$17,324,984

Treatment In Place

Treatment in Place Services – EMS|MC Analysis



Treatment In Place

Treatment in Place Services – Sample Client Specifications

Treatment No Transport (TNT) Billing Policy

Treatment-No-Transport services are defined as those responses in which services are provided to the patient and the patient refuses transport to the hospital. These policies should not be followed when the patient is deceased at the scene – in these cases, refer to the Deceased Patient Policy. The following policies should be applied to determine whether the TNT service is a billable transport:

- The following services are considered **billable**. When these services are provided and the patient refuses transport, the appropriate TNT Charge is billed:
ALS TNT Services: Albuterol, Atrovent, Dextrose 10%, 25%, or 50%, Epinephrine (EPI), Glucagon, King Airway, ALS drugs such as Solu-Medrol, Zofran, 12 Lead EKG (not 3 lead or 4 lead), IV (successful or unsuccessful).
Other Billable Services: Narcan; If Narcan given prior to arrival, this is also billable if the narrative indicates Fire or Police provided this drug.
- The following services are considered **not billable**. When these services are provided and the patient refuses transport, the call is cancelled. No services provided, Lift Assist, Vitals, Oxygen, Oral Glucose, over the counter medications (ex-Benadryl, Insta-glucose) Assisting a patient with their own medication (i.e. Epi pen, albuterol inhaler, Atrovent, nebulizer, nitro) 3 Lead or 4 Lead EKG
- Place any TNT trip on ACR RTP that does not fall into one of the above categories so the client can clarify the billable status

Treatment No Transport (TNT) Billing Policy

Treatment No Transport services are defined as those responses in which services are provided to the patient and the patient refuses transport to the hospital. These policies should not be followed when the patient is deceased at the scene – in these cases, refer to the DOA policy. The following policies should be applied to determine whether the TNT service is a billable transport: **EMD codes do not apply to TNT billing**

Billable:

When the following services are provided and the patient refuses transport, bill with the appropriate TNT charge:

- Patient Refused Transport or No Transport
 - ALS TNT: ALS intervention (including facilitation of nurse navigation line service) attempted or completed and/or ALS medication.
 - BLS TNT: BLS medication administration (attempted or completed).

Not Billable:

When the following services are provided and the patient refuses transport, cancel the trip:

- Vitals only
- Supplies only
- EKG only
- ALS assessment only
- EKG and ALS assessment only
- Lift assists

Place any TNT trip that does not fall into one of the above categories on the ACR RTP so the client can clarify the billable status.

NOTE: If ALS2 services are provided on a TNT, we will use the ALS TNT charge.



Thank You!